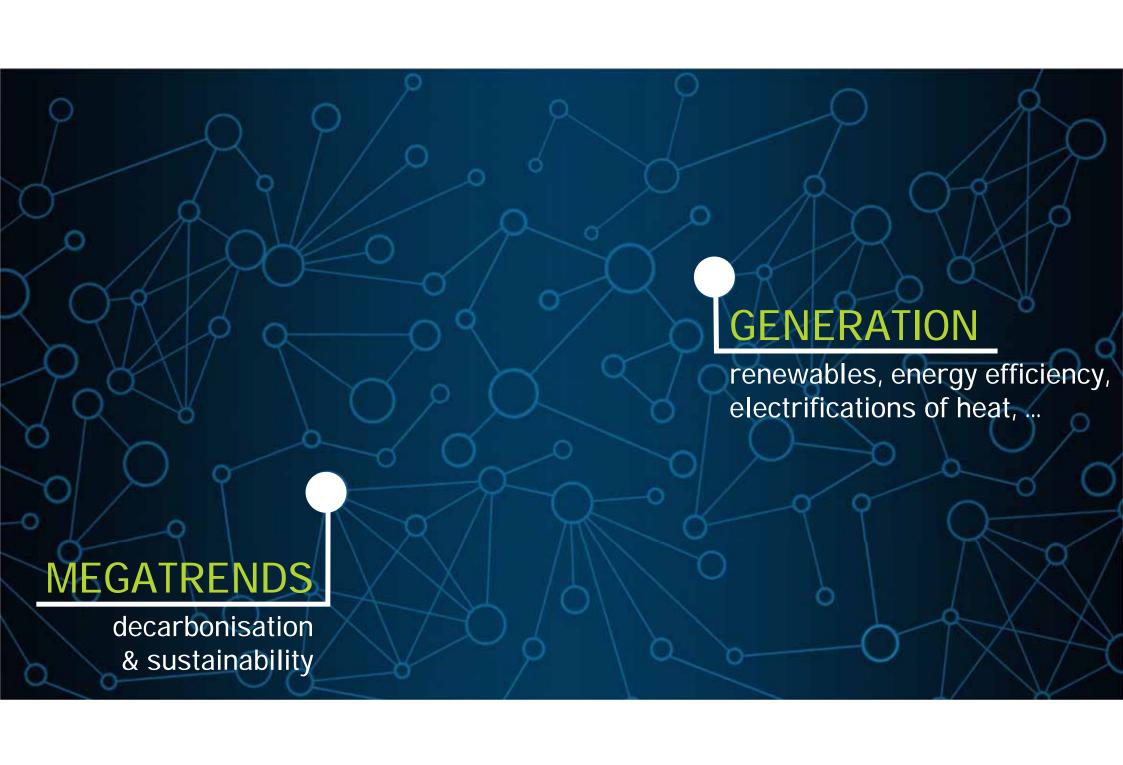
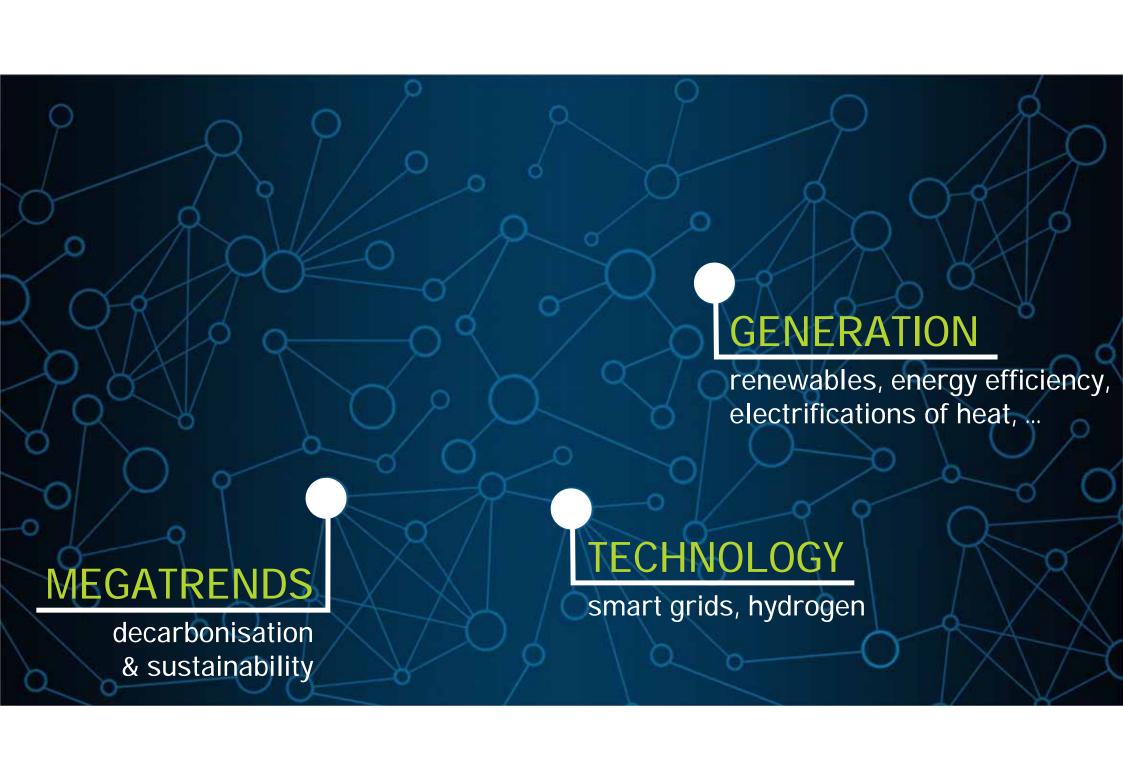


# The energy sector in Europe is rapidly changing, affected by many factors and trends.







# BUSINESS MODELS

energy performance contracts, synthetic PPAs, emission trading system, ...

# GENERATION

renewables, energy efficiency, electrifications of heat, ...

# MEGATRENDS

decarbonisation & sustainability

# TECHNOLOGY

smart grids, hydrogen

# **BUSINESS MODELS**

energy performance contracts, synthetic PPAs, emission trading system, ...

# FINANCE & FUNDING

European green deal, new energy finance, blockchain tokenization, ...

# GENERATION

renewables, energy efficiency, electrifications of heat, ...

# MEGATRENDS

decarbonisation & sustainability

# TECHNOLOGY

smart grids, hydrogen

# Technological innovation is a key enabler of this ongoing revolution.

Opening up huge opportunities for all the stakeholders: energy producers, users, technology suppliers.

# We estimate an addressable market of 25 GW for large heat pumps in Europe...

# INNOVATIVE TECHNOLOGIES FOR ENERGY





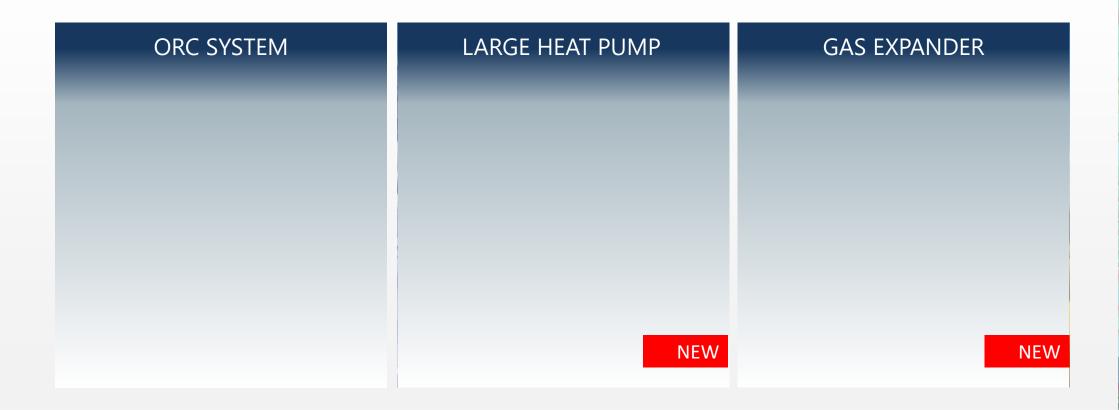
Turboden, a group company of Mitsubishi Heavy Industries, is an Italian firm and a global leader in the design, manufacture, and maintenance of Organic Rankine Cycle (ORC) systems, highly suitable for distributed generation.

Thanks to its long experience in the energy efficiency sector, today Turboden expands its solutions offering with gas expanders and large heat pumps.













### **ORC SYSTEM**

electric power generation and cogeneration from multiple heat sources, such as renewables, traditional fuels, and waste heat from industrial processes, waste incineration, engines or gas turbines. Sizes range up to 40 MW per unit.

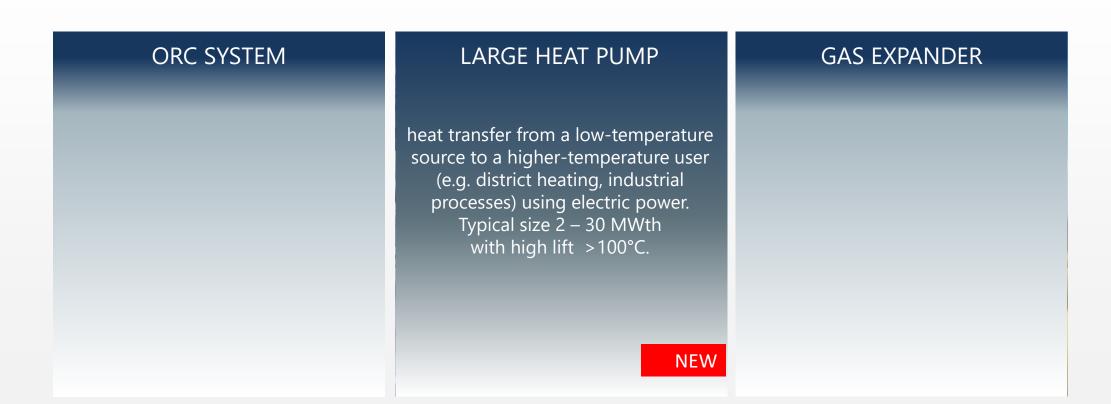
### LARGE HEAT PUMP

**GAS EXPANDER** 

**NEW** 



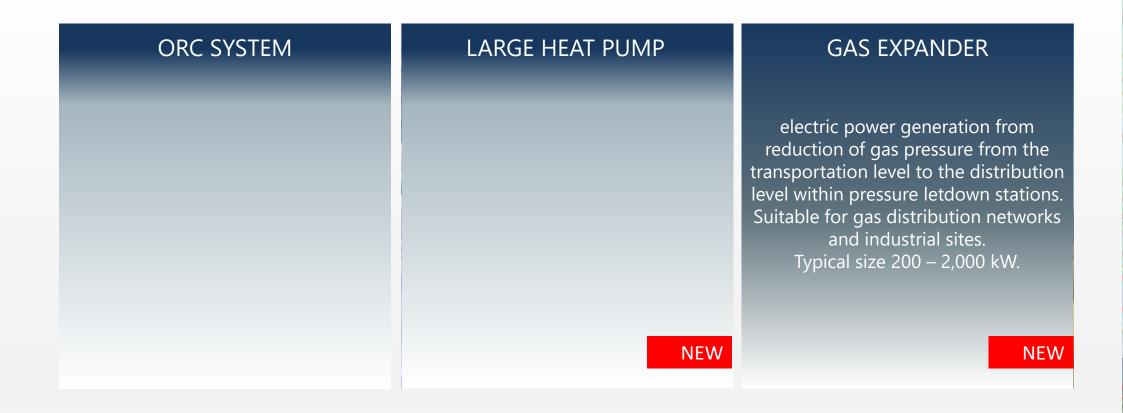
















# ORC FLEXIBLE TECHNOLOGY FOR HEAT & POWER

**HEAT SOURCE** 

**TURBOGENERATOR** 

OUTPUT











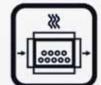












THERMAL POWER





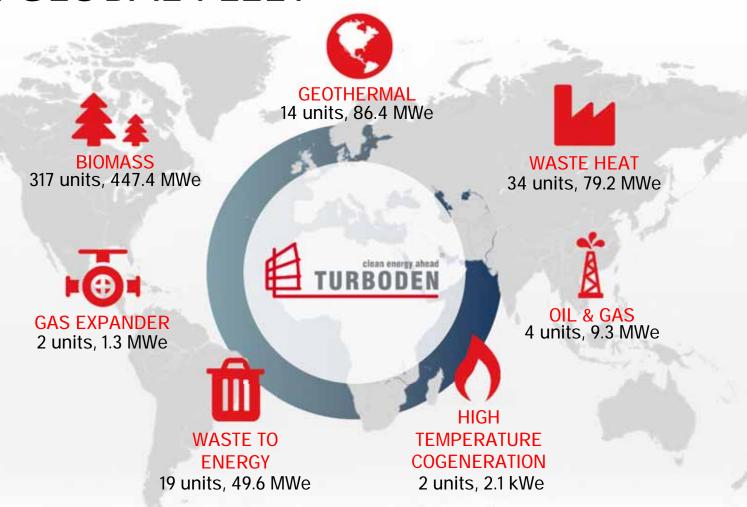
COMPRESSED AIR

HYDROGEN PRODUCTION





# A GLOBAL FLEET



Experience in over 45 countries

With 390+ installations

Electric power generated

22 thousands

Cumulative operation time

17.5 million countries

Carbon dioxide emissions

23 million tons

Last update: October 2020









# COGENERATION NETWORK IN BAVARIA

GEOTHERMAL PROJECTS IN BAVARIA 4 heat & power, 2 power only



25 MWth

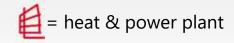
delivered to the local district heating

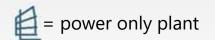
27 MWe

delivered to the local electrical grid

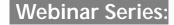
**GEOTHERMAL & BIOMASS** PROJECTS IN BAVARIA 21 serving the district heating















# WATER TREATMENT RESIDUES VALORISATION

WASTE-TO-ENERGY PROJECT FROM SLUDGE today



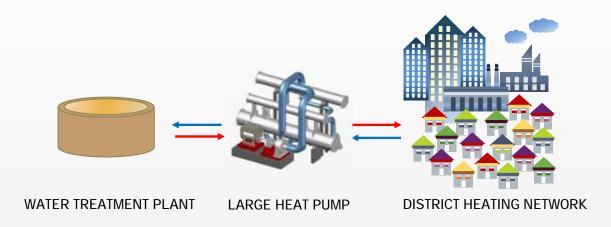
### **CUSTOMER**

Suez International

### **DESCRIPTION**

1.2 MW electric power generation from sludge incinerator with fluidized bed in a waste water treatment plant.

INTEGRATION WITH LARGE HEAT PUMP future



### **DESCRIPTION**

Possibility to recover low-grade heat from sludge to produce heat to feed the district heating network through the use of a LHP unit.

**Typical COP range**: from 3 to 5









# EFFICIENCY ENHANCEMENT OF INCINERATORS

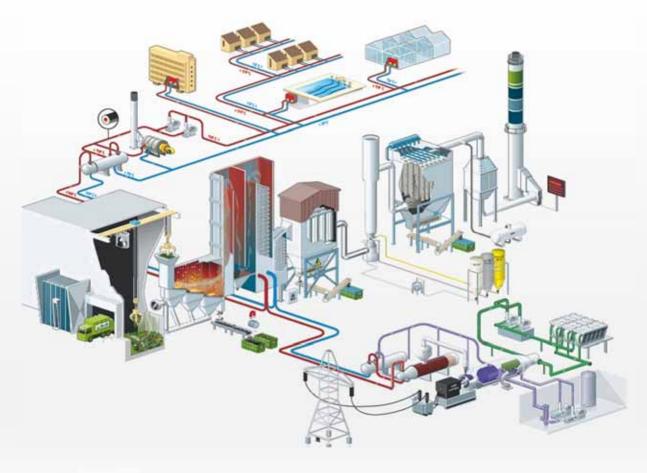
REVAMPING OF EXISTING ENERGY FROM **WASTE IN BELGIUM** 



### **CUSTOMER** SPIE Belgium / MIROM Roeselare

### **DESCRIPTION**

3 MW electric power generation from a waste incineration plant, burning municipal solid waste.









# COGENERATION IN EUROPE







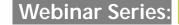
of which 679 MWth delivered to the local district heating



delivered to the local electrical grid







# 15 YEARS OF SUSTAINABLE OPERATIONS

ONE OF THE LONGEST-RUNNING BIOMASS **PLANTS** 



### **CUSTOMER** South Tyrol municipality

### **DESCRIPTION**

1.5 MW electric power for the grid and up to 8 MW thermal power available to the local district heating.







# COGENERATION FOR A GREEN DISTRICT HEATING

THREE COGENERATION BIOMASS PLANTS exploiting wood waste from surrounding areas



### **CUSTOMER** Linea Energia / a2a group

### **DESCRIPTION**

the customer owns 3 ORC biomass plants producing 1MW electric power each delivered to the grid. The plants are designed to produce also thermal power for the district heating.

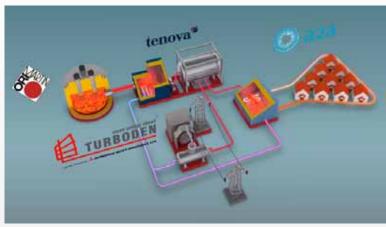






# WASTE HEAT VALORISATION IN STEEL INDUSTRY

WASTE HEAT RECOVERY PROJECT FROM STEEL today



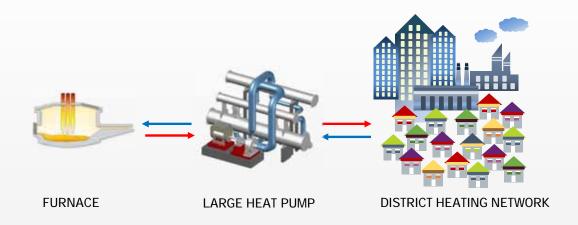
**CUSTOMER ORI** Martin



### **DESCRIPTION**

2.2 MWe power generation from waste heat from EAF in summer time + hot water to the local district heating operated by a2a in winter time

INTEGRATION WITH LARGE HEAT PUMP future



### **DESCRIPTION**

Possibility to recover low-grade heat from EAF cooling water circuit to produce useful heat to feed the district heating network operated by a2a through the use of a LHP unit. High temperature output up to 120°C.

**COP**: 9.5

LHP size: 6 MWth



Webinar Series: Ideas that Move Us Forward



# INDUSTRIAL LARGE HEAT PUMPS



Large Heat Pumps allow recovering low-grade waste heat streams in industrial processes, aim at generating higher grade heat either for the industrial processes themselves or for external heat users such as district heating networks.

### **KEY POINTS**

- Highly efficient (optimal COP design)
- Large-scale: output from 3 MWth to 30 MWth per unit
- **High**-temperature **lift** ( $\Delta T$  up to **100°C**)
- High-temperature output, including steam generation up to 200°C
- Heat pumps fed by renewable electricity are a key means for clean heat generation, reducing the CO<sub>2</sub> footprint





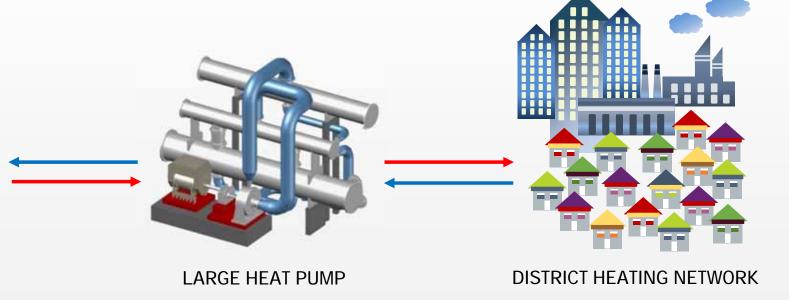
# DISTRICT HEATING INTEGRATION WITH LHP

### "FREE" HEAT

- Waste water
- River water
- Sea water (2-3°C)
- Groundwater

### "INCOME GENERATOR" HEAT

- Power plants waste heat
- Power plants flue gas cleaning
- Cooling in industrial processes
- Data centers cooling
- District cooling
- Seasonal solar heat storage

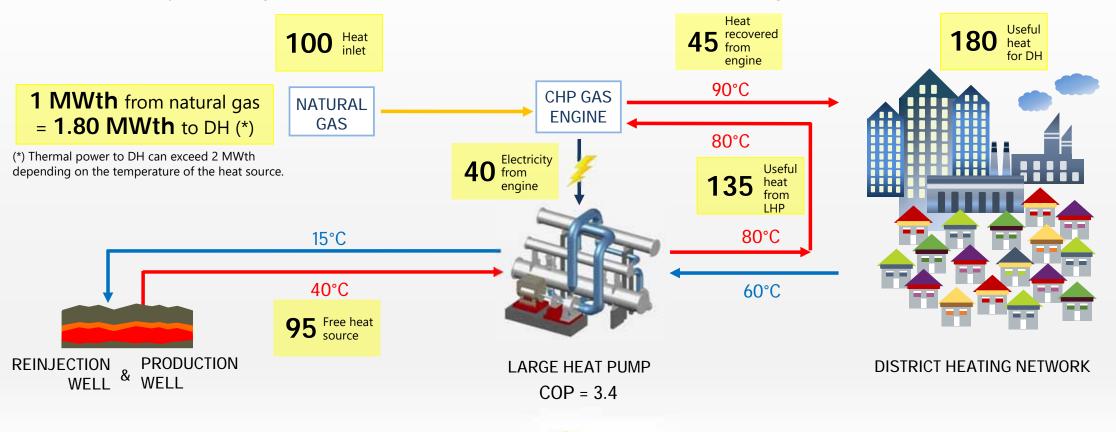






# DISTRICT HEATING INTEGRATION WITH LHP

LHP can extract low-enthalpy energy from **geothermal resource** and supply a district heating network at suitable temperature. Where electricity price is high, a possible technical solution is to combine LHP and Gas Engine.



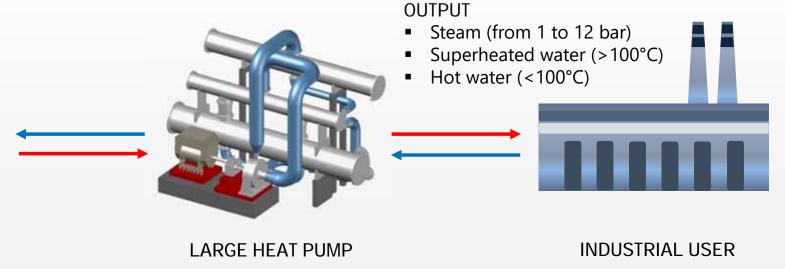




# INDUSTRIAL PROCESS INTEGRATION WITH LHP

### **HEAT SOURCES**

- Cooling circuits (e.g. cooling water circuits, cooling of industrial products, ...)
- Power plants waste heat
- Waste water







# INDUSTRIAL PROCESS INTEGRATION WITH LHP

### Plastic-making industry

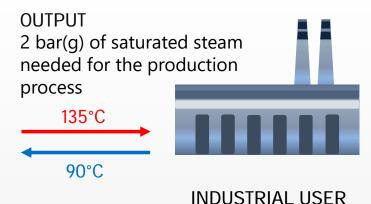
HEAT SOURCE
Hot water from existing cooling water circuit

75°C

85°C

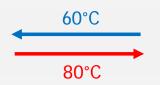


LARGE HEAT PUMP COP = 3.3



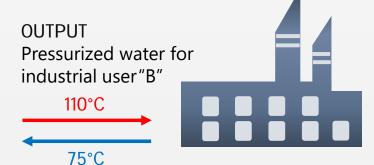
### Synergy between industries

HEAT SOURCE Cooling water from industrial user "A"



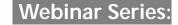


LARGE HEAT PUMP COP = 4.7

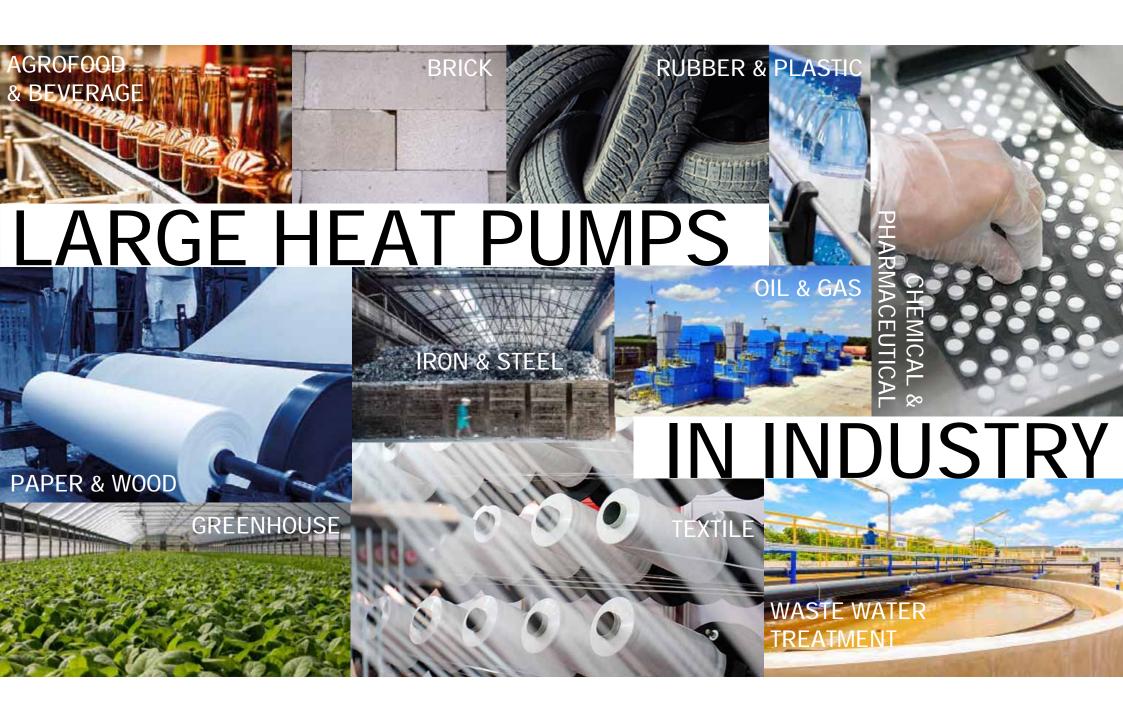


**INDUSTRIAL USER** 









# DECARBONISATION OF GAS DISTRIBUTION

GAS DISTRIBUTION NETWORK Case history



### **CUSTOMER**

main Italian gas distribution company

### **DESCRIPTION**

1.3 MW electric power generation from gas pressure reduction in a natural gas letdown station.

**GAS-FED INDUSTRIAL PROCESS** Case study



### **CUSTOMER**

major Italian steel company

### **DESCRIPTION**

320 kW electric power generation from gas pressure reduction in a natural gas letdown station within a steel production facility.









